## INTEGRITY AND COOPERATION, WIN WIN FUTURE

XINSHENG was founded and based in Jiangsu Province, specializing in the manufacturing and sales of Isolation&Purification related equipments from Lab scale to Production scale. We are recruiting agents all over the world, and we are willing to cooperate with agents all over the world to take advantage of our brand and win a win-win situation.

## Cooperative advantages

- **a. Stable Product Supply:** As a distributor, you will have access to a stable supply of products, without worrying about inventory issues. We will ensure timely delivery of the required products and maintain a stable supply.
- **b. Brand Recognition:** As our distributor, you will be closely associated with our brand image and reputation. Our brand enjoys good recognition and reputation in the market, which will provide strong support for your sales and promotional activities.
- **c. Sales Support and Training:** We will provide comprehensive sales support and training for our distributors. You will receive sales tools, market information, and training resources to help you better promote and sell our products.
- **d. Profitability**: As a distributor, you will enjoy profitable returns from product sales. We offer competitive pricing and sales policies to ensure that you can achieve substantial profits.
- **e.** Market Expansion Opportunities: As our distributor, you will have opportunities for market expansion. We will collaborate with you to explore new markets, expand the sales scope and channels for our products.
- **f. After-Sales Service Support:** We provide after-sales service support to ensure that you and your customers receive timely technical support and issue resolution during product usage.
- **g. Partnership:** By becoming our distributor, you will become our partner. We will establish a long-term and stable partnership, working together for mutual development and growth.
- **h. Payment concessions:**Becoming our distributor allows you to 80% payment for delivery, 20% payment after order when receive **PO** from customer.

## **Cooperation requirements**

- **a.**Must be a company established in the instrument and equipment industry and related industries for more than one year.
- **b.**Must have their own sales platform.
- **c.**Must have a technical service team and a sales team.
- **d.**Must have a strong brand awareness, and jointly maintain the local influence of the XINSHENG brand.
- **e.**Annual sales targets, sales performance and brand promotion plans must be established.
- **f.**Give us at least two orders per year

